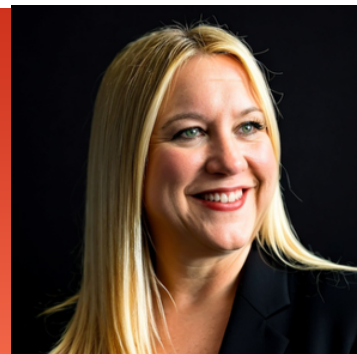


President's Report



Serving our members has always been, and will continue to be, TrailNorth Federal Credit Union's top priority. It is with sincere appreciation that I present the President's Report for 2025, reflecting on a year marked by economic challenges, meaningful transitions, and continued focus on the long term strength of your credit union.

Like many financial institutions, TrailNorth navigated a tough economic environment in 2025. Fluctuating interest rates, rising costs, and ongoing market uncertainty made for a challenging year. While our membership growth was slower than originally planned, we stayed focused on prudent financial management. Through disciplined decision making and thoughtful planning, we maintained strong financial stability and ensured the products and services you rely on continued to be safe, reliable, and competitive.

Despite these challenges, I'm proud to report that TrailNorth finished the year on solid financial footing. For the year ending December 31, 2025, we earned \$1,403,475 in net income. Total assets reached \$176,426,419, and our net worth ratio ended the year at 9.58%, well above the 7% level required to be considered well capitalized by our regulator. Shares grew by 6.03%, while loans declined 4.19%, reflecting the impact of economic conditions and changing member borrowing habits amidst an uncertain economic environment. Members continue to take advantage of technology to manage their finances more conveniently.

As of December 31, 2025:

- 7,962 members were enrolled in Online Banking
- 3,526 members were using Bill Pay
- 4,140 members chose electronic statements
- 671 loan applications were completed online
- Members made 9,971 remote deposit transactions totaling \$5.7 million
- Our mobile app was actively used on 1,154 Android and 962 Apple devices
- 2,214 documents were signed remotely by members
- 702 new accounts were opened using our online account opening tools
- Members completed 1,489 shared branching transactions totaling \$2,199,398.80 at credit unions

across the country

These continued increases in digital engagement demonstrate our members' confidence in TrailNorth's ability to deliver secure, convenient, and modern financial solutions.

TrailNorth remains committed to offering the products and services you need, delivered in the ways you expect. Strategic growth remains essential to staying competitive, relevant, and financially strong not only today, but for many years into the future. We will continue to evaluate opportunities that allow us to better serve our members while safeguarding the cooperative foundation on which this credit union was built.

A significant milestone occurred on March 1, 2025, when a full leadership transition took effect and I assumed the role of President and Chief Executive Officer. I would like to recognize the dedication of the Board of Directors, who worked tirelessly to ensure this transition was carried out seamlessly, with continuity and stability remaining the guiding priorities.

On behalf of our leadership team and the entire TrailNorth staff, thank you for your trust, your loyalty, and your continued support. The strength of our credit union comes from the relationships we build with our members, and I am truly honored to serve you.

Marcy J. Eichen
President & Chief Executive Officer
Treasurer, Board of Directors